

Business

Golf Carts and Trailers keeps on trucking along

By Gaylon Parker
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FORT PIERCE – Golf Carts and Trailers of Fort Pierce has seen such steady success that there is no reason to get off the path. The company is going strong and is pleased to announce a new line of golf carts and trailers to suit every customer's needs.

Located at 2402 U.S. 1, just south of Virginia Avenue, the company has a massive selection of golf carts and trailers and owner Bill Huston said customers rarely have to special order equipment because of the large number of carts and trailers on the lot and parts in inventory.

The company was bought by Mr. Huston and his wife, Darlene, two years ago and it had been around for about 15 years before that. The company is a full service golf cart and trailer dealership with three brands of carts and five brands of trailers.

"We are fully stocked for parts and offer full service on everything we sell," Mr. Huston said. "We have everything our customers could need for their golf carts or trailers. I can't tell you how many times people have come in here and said, 'Wow, you guys really have a lot of stuff here!'"

The company is a factory authorized

dealer for E-Z-Go golf carts and Columbia ParCar and Tomberlin golf carts. Golf Carts and Trailers of Fort Pierce also sells Triple Crown utility trailers, and Hawke dump trailers that come in handy for many contractors and people involved in a variety of services such as lawn care. One of their most popular sellers is Cargo Express enclosed cargo trailers that are used for almost any hauling purpose. The company also has tow-dolies, which people use to tow their automobiles behind RVs and campers.

"We're excited about the ParCar and Tomberlin carts because they specialize in street-legal carts," Mr. Huston said. "People really like the fact that they are very convenient to travel short distances instead of using their cars."

Mr. Huston said his company stands for excellent customer service and the family atmosphere makes owning the company a pleasure.

"We're the largest golf cart dealership and the largest trailer dealership in St. Lucie County," Mr. Huston said. "For golf carts we mostly service the Treasure Coast, but with trailers we get people that come here from as far as Sebastian, Okeechobee, and as far south as Palm Beach County."

"We're friendly, and our customers



Bill and Darlene Huston own Golf Carts and Trailers of Fort Pierce.

Photo courtesy of Golf Carts and Trailers

know and remember us and we remember them. We give exceptional customer service, and are well known for that."

Mr. Huston said the recent addition of the new brand of carts is exciting for the business, because it opens up a whole new market for people as fuel prices remain fluid. "Our lineup of low-speed and street-legal carts is one of the things that is going to help us grow."

"The Hawke line of dump trailers are also really taking off; construction and landscape companies often come in here for our products."

Besides the Hustons, the company has six employees who are highly capable of providing fast and friendly service year-round. The Hustons are very

knowledgeable about heavy equipment because of their background working with semi-trucks and they know how best to get your vehicles back on the road fast.

"I try to give you a quick turnaround, particularly with the trailers because people make a living with them," Mr. Huston said. "I don't want people to have to wait too long for their golf carts and trailers. I want to get it right back to you."

The company is open 9 a.m. to 5 p.m. from Monday through Fridays and 9 a.m. to 2 p.m. on Saturday. The Web site is www.golfcartsandtrailers.com and the company can be reached at (772) 595-9433.

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